

## INVESTMENT OFFICER

### SALARY: MARKET RELATED

KZN Growth Fund is a private equity and private debt Fund based in Durban reporting to the KwaZulu Natal Department of Economic Development, Tourism and Environmental Affairs (EDTEA). The Fund seeks to appoint an experienced and suitably qualified Investment Officer.


Reporting to the Chief Investment Officer, the successful candidate will be responsible for sourcing and screening investment opportunities, executing and closing transactions and actively managing portfolio investments. The role requires an individual that is driven by their commitment to contribute to private sector development, broad-based black economic empowerment and improving the lives of people in KwaZulu Natal by executing innovative, developmental, and profitable investments for the KZN Growth Fund.

#### Key performance areas:

- Solicit appropriate investment opportunities and conduct initial screening of projects in terms of the Fund's investment policies;
- Undertake and present full appraisals of debt and equity transactions to the Fund's various decision-making Committees;
- Ensure deal closure by taking responsibility for optimal financial, institutional and legal structuring;
- Coordinate with the legal team for the conclusion of transaction agreements;
- Provide innovative and flexible financial structures for complex transactions;
- Identify opportunities to initiate viable projects, project origination through the facilitation of project preparation, scoping, feasibility studies, and business plans with the intention of closing investment deals;
- Perform valuations of investee companies;
- Identifying the exit opportunity and timing, and assisting in the exit from equity portfolio investments;
- Support the Chief Investment Officer and Chief Executive Officer in drafting and presentation of reports, evaluations, plans, etc. related to the business of the KZN Growth Fund;
- Develop and maintain relationships with a broad spectrum of project finance funders and private equity institutions, which should include local and international institutions, commercial banks, development finance institutions, ECAs and multi-lateral agencies and
- Undertake continuous research and provide recommendations on significant developments, emerging opportunities and challenges in the areas of responsibility.

#### The following minimum requirements must be met to be considered for this position:

- An Honours Degree in Finance/Banking/Economics/Engineering and related fields;
- A post-graduate qualification such as CA, CFA or MBA would be a strong advantage;
- At least 5 years' experience in project finance and private equity with a proven track record in project origination, appraisal and deal closure or Structured Finance transactions in a financial institution;
- Proven experience in Financial Modelling, Financial Analysis, Due Diligence Investigations, financial structuring, valuation and risk identification and mitigation;
- Understanding of project and commercial agreements such as off take agreements, EPC/M contracts, operations and maintenance agreements, shareholder agreements, CTA, inter-creditor and facility agreements;

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- Genuine commitment to highest ethical standards and to sustainable development with particular sensitivity to social and environmental issues;
  - Negotiation, analytical, interpersonal and management skills;
  - Diplomatic and business orientated manner;
  - Computer literacy (MS Office Suite);
  - Ability to communicate at all levels, both internally and externally and
  - Excellent written and verbal communication in English.

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**KZN GROWTH FUND TRUST EMBRACES THE PRINCIPLES OF THE EMPLOYMENT EQUITY ACT.**

Female candidates are strongly encouraged to apply.

Correspondence will be limited to short-listed candidates. Late applications will not be considered. Email users are requested to set the delivery option on both “return receipt” and “confirm delivery”. If you have not been contacted within 30 days of the closing date of the advertisement, please accept that your application has been unsuccessful.

**Interested applicants should forward a motivation letter of how each of the entry requirements are met, a detailed CV, certified copies of qualifications and ID document to:**

[Precious@kzngf.co.za](mailto:Precious@kzngf.co.za)

**CLOSING DATE: 22 FEBRUARY 2019**